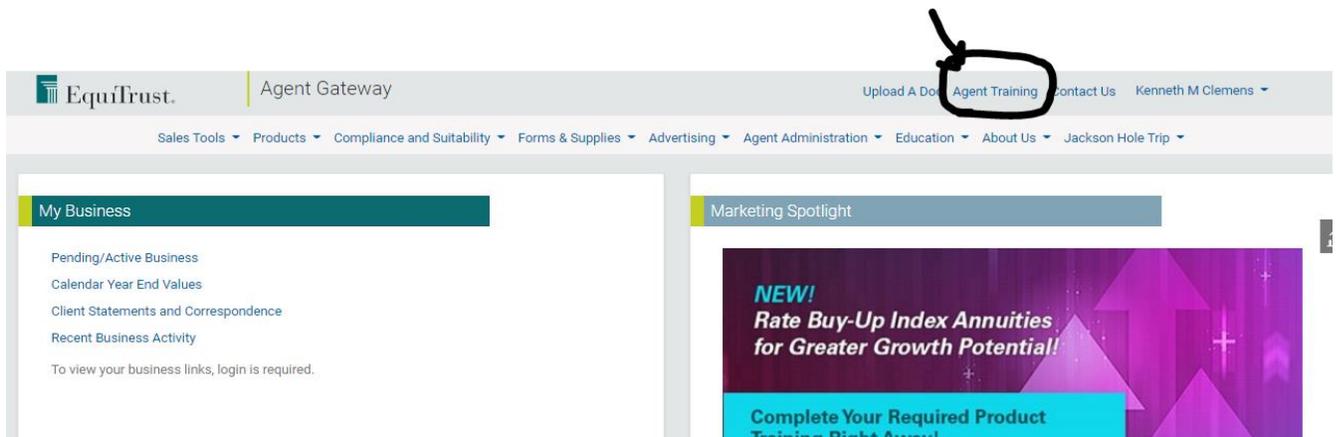


## EQUITRUST PRODUCT TRAINING

Please login to <https://agents.equitrust.com/login>. You will be required to Self-Register with your new agent number or Sign in.

Once you login go to the Agent Training Tab at the top of your Home screen.



Then you will see there are 2 different trainings.

-NAIC state suitability training ( this is for the state you work out of). This is a 4 hour suitability training. Once you take it this will cover you across all annuity carriers. For more information on this please contact URL who can give you a link to REG ED to complete this training is you have not already done so yourself.

-Product training.- CLICK the LINK provided by EquiTrust.

**Important: TWO Forms of Training**

- EquiTrust Annuity Product Training - Required, All Agents in All States.
- NAIC General Annuity Continuing Education Training - Subject to the State of Solicitation.

**EquiTrust Annuity Product Training**

- Product Training must be completed before soliciting EquiTrust annuity business.
- Annuity applications received without completed Product Training will not be accepted.
- If applying for agent contract for annuity products, you must complete Product Training before appointment is final.
- You may view your training history upon full login to the website (agent number and password required).
- EquiTrust Annuity Product Training is supported by RegED.
- To view the RegED "User Guide - Annuity Training Platform", [Click Here](#)
- For RegED Technical Support, call 1-800-334-8322, Option 2.
- Upon RegED login, if you do not see "EquiTrust Annuity Product Training", use access code: **EquiTrust**.
- To begin EquiTrust Annuity Product Training, click the link below - you will be directed to the RegED website.

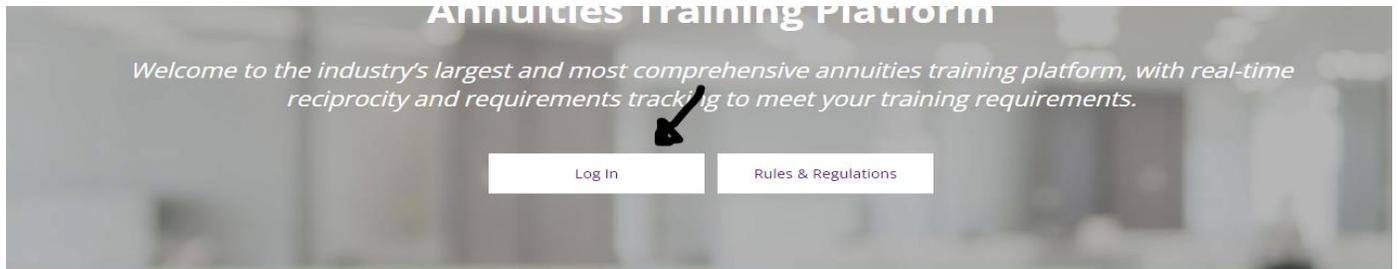
**NAIC General Annuity Continuing Education Training**

- If either the Original or Revised version of the NAIC Annuity Suitability regulation applies in the state where the sale takes place, you must also complete NAIC General Annuity Continuing Education Training; see chart below.
- Additionally:
  - If you have already completed the original NAIC General Annuity Continuing Education Training and if the Revised Annuity Suitability regulation (2020 version) applies in the state where the sale takes place, you must either complete a new one hour, one-time training CE OR an updated four-hour training CE, see chart below.
  - If you are a newly-licensed agent and the state where the sale takes place has enacted the Revised Annuity Suitability regulation (2020 version), you must complete a four-hour, one-time training CE.
- General Annuity Training CE must be completed with a state-approved training vendor.
- Click on your state to link to your state-approved vendor.
- New Business applications received without completed training will not be accepted.
- Whether this training is already completed or you're taking it now, you must provide a certificate of completion for NAIC General Annuity Continuing Education Training to EquiTrust before soliciting business.
- NAIC Model Regulation, [Click Here](#)
- FAX: 515-226-5102, or email: [Agent.Administration@EquiTrust.com](mailto:Agent.Administration@EquiTrust.com)

**My EquiTrust Product Training History**

**Click Here To Begin EquiTrust Product Training**

This will reroute you to REG ED. A site used by EquiTrust to complete product training. You will see the login in the middle of you screen or the REGISTER ONLINE to create an account.



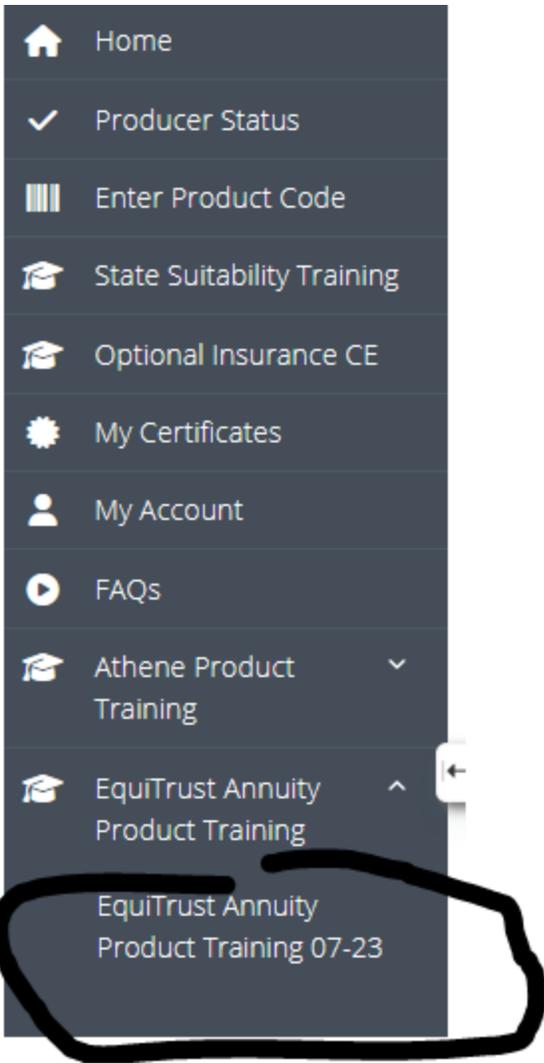
**Participating Carriers:**

Pacific Life Insurance Company

**Producers Get Started**

1. **Register online** and create a profile
2. Complete your state-

Once you login you will be able to see a Grey bar on the left side with EquiTrust Product Training link.



Once you click on the course it will allow you to go and take it by clicking the direct link to the EquiTrust Annuity Product Training. This will begin right away. This training covers ALL of their products with EquiTrust.

Active Courses		Course History
<a href="#">Order Additional Insurance Credit</a>		
Course Name	Course Status	Course Completion Date
State or Professional Designation CE Status EquiTrust Annuity Product Training 12-21 (21Equitrust_03)	Course In Progress	<a href="#">Go To Course</a>