



# How to write life business with URL

## Sales support specialists

Illustration support, case design, quoting, underwriting risk assessments, marketing assistance, product and marketing training, education, advanced sales support and more.



*Matt Allina x141  
Final Expense Manager  
Specializing in final expense and underwriting.*



*Joey Frey x157  
Agent Support Specialist  
Specializing in disability, long term care, permanent life and illustrations.*

## Case management

Scrub applications, assist with paramed and application ordering, follow the case from submit to issue, enforce inquiries and more. Over 28 years of combined case management experience.



*Rosemary Evans x127  
New Business Specialist A-L*



*Rachel Patton x130  
New Business Specialist M-Z*

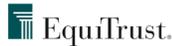
## Management

Agency contracts, marketing programs, and advanced sales.



*Steve Clemens x132  
Vice President*

Life insurance carriers



Disability insurance carriers



Long term care carriers

